Computers have promised us a fountain of wisdom but delivered a flood of data.
—A frustrated MIS executive

It has been estimated that the amount of information in the world doubles every 20 months. The size and number of databases probably increases even faster. In 1989, the total number of databases in the world was estimated at five million, although most of them are small DBASE III databases. The automation of business activities produces an ever-increasing stream of data because even simple transactions, such as a telephone call, use of a credit card, or a medical test, are typically recorded in a computer.

Scientific and government databases are also rapidly growing. The National Aeronautics and Space Administration already has much more data than it can analyze. Earth observation satellites, planned for the 1990s, are expected to generate one terabyte ($10^{15}$ bytes) of data every day—more than all previous missions combined. At a rate of one picture each second, it would take a person several years (working nights and weekends) just to look at the pictures generated in one day. In biology, the federally funded Human Genome project will store thousands of bytes for each of the several billion genetic bases. Closer to everyday lives, the 1990 U.S. census data of a million million bytes encode patterns that in hidden ways describe the lifestyles and subcultures of today's United States.

What are we supposed to do with this flood of raw data? Clearly, little of it will ever be seen by human eyes. If it will be understood at all, it will have to be analyzed by computers. Although simple statistical techniques for data analysis were developed long ago, advanced techniques for intelligent data analysis are not yet mature. As a result, there is a growing gap between data generation and data understanding. At the same time, there is a growing realization and expectation that data, intelligently analyzed and presented, will be a valuable resource to be used for a competitive advantage.

The computer science community is responding to both the scientific and practical challenges presented by the need to find the knowledge adrift in the flood of data. In assessing the potential of AI technologies, Michie (1990), a leading European expert on machine learning, predicted that "the next area that is going to explode is the use of machine learning tools as a component of large-scale data analysis." A recent National Science Foundation workshop on the future of database research ranked data mining among the most promising research topics.
for the 1990s (Silberschatz, Stonebraker, and Ullman 1990). Some research methods are already well enough developed to have been made part of commercially available software. Several expert system shells use variations of ID3 for inducing rules from examples. Other systems use inductive, neural net, or genetic learning approaches to discover patterns in personal computer databases. Many forward-looking companies are using these and other tools to analyze their databases for interesting and useful patterns. American Airlines searches its frequent flyer database to find its better customers, targeting them for specific marketing promotions. Farm Journal analyzes its subscriber database and uses advanced printing technology to custom-build hundreds of editions tailored to particular groups. Several banks, using patterns discovered in loan and credit histories, have derived better loan approval and bankruptcy prediction methods. General Motors is using a database of automobile trouble reports to derive diagnostic expert systems for various models. Packaged-goods manufacturers are searching the supermarket scanner data to measure the effects of their promotions and to look for shopping patterns.

A combination of business and research interests has produced increasing demands for, as well as increased activity to provide, tools and techniques for discovery in databases. This book is the first to bring together leading-edge research from around the world on this topic. It spans many different approaches to discovery, including inductive learning, Bayesian statistics, semantic query optimization, knowledge acquisition for expert systems, information theory, and fuzzy sets. The book is aimed at those interested or involved in computer science and the management of data, to both inform and inspire further research and applications. It will be of particular interest to professionals working with databases and management information systems and to those applying machine learning to real-world problems.

**What Is Knowledge Discovery?**

There is an immense diversity of current research on knowledge discovery in databases. To provide a point of reference for this research, we begin here by defining and explaining relevant terms.

**Definition of Knowledge Discovery**

Knowledge discovery is the nontrivial extraction of implicit, previously unknown, and potentially useful information from data. Given a set of facts (data) \( F \), a language \( L \), and some measure of certainty \( C \), we define a pattern as a statement \( S \) in \( L \) that describes relationships among a subset \( FS \) of \( F \) with a certainty \( c \), such that \( S \) is simpler (in some sense) than the enumeration of all facts in \( FS \). A pattern that is interesting (according to a user-imposed interest measure) and certain enough (again according to the user's criteria) is called knowledge. The output of a program that monitors the set of facts in a database and produces patterns in this sense is discovered knowledge.

These definitions about the language, the certainty, and the simplicity and interestingness measures are intentionally vague to cover a wide variety of approaches. Collectively, these terms capture our view of the fundamental characteristics of discovery in databases. In the following paragraphs, we summarize the connotations of these terms and suggest their relevance to the problem of knowledge discovery in databases.

**Patterns and Languages:** Although many different types of information can be discovered in data, this book focuses on patterns that are expressed in a high-level language, such as

If \( \text{Age} < 25 \) and Driver-Education-Course = No
Then At-fault-accident = Yes
With Likelihood = 0.2 to 0.3.
Such patterns can be understood and used directly by people, or they can be the input to another program, for example, an expert system or a semantic query optimizer. We do not consider low-level patterns, such as those generated by neural networks.

Certainty: Seldom is a piece of discovered knowledge true across all the data. Representing and conveying the degree of certainty is essential to determining how much faith the system or user should put into a discovery. As we examine later, certainty involves several factors, including the integrity of the data; the size of the sample on which the discovery was performed; and, possibly, the degree of support from available domain knowledge. Without sufficient certainty, patterns become unjustified and, thus, fail to be knowledge.

Interesting: Although numerous patterns can be extracted from any database, only those deemed to be interesting in some way are considered knowledge. Patterns are interesting when they are novel, useful, and nontrivial to compute. Whether a pattern is novel depends on the assumed frame of reference, which can be either the scope of the system’s knowledge or the scope of the user’s knowledge. For example, a system might discover the following: If At-fault-accident = yes Then Age > 16. To the system, this piece of knowledge might be previously unknown and potentially useful; to a user trying to analyze insurance claims records, this pattern would be tautological and uninteresting and would not represent discovered knowledge. This example also suggests the notion of utility. Knowledge is useful when it can help achieve a goal of the system or the user. Patterns completely unrelated to current goals are of little use and do not constitute knowledge within the given situation. For example, a pattern relating at-fault-accident to a driver’s age, discovered while the user’s intent was to analyze sales figures, would not be useful to the user.

Novelty and utility alone, however, are not enough to qualify a pattern as discovered knowledge. Most databases contain numerous novel and useful patterns, such as the total sales for 1990, the average cost of an insurance claim, and the maximum intensity of a spectral line. These types of patterns would not typically be considered knowledge because they are trivial to compute. To be nontrivial, a system must do more than blindly compute statistics; the results of the directed calculation of straightforward statistics are, to our way of thinking, readily available to the database user. A discovery system must be capable of deciding which calculations to perform and whether the results are interesting enough to constitute knowledge in the current context. Another way of viewing this notion of nontriviality is that a discovery system must possess some degree of autonomy in processing the data and evaluating its results.

Efficiency: Finally, we are interested in discovery processes that can be efficiently implemented on a computer. An algorithm is considered efficient if the run time and space used are a polynomial function of the input length. The problem of discovery of interesting sentences (concepts) that satisfy given facts is inherently hard. Recent advances in computational learning theory (Valiant 1984; Haussler 1988) have shown that it is not possible to efficiently learn an arbitrary Boolean concept; the problem is NP-hard. However, these results are generally related to the worst-case performance of algorithms and do not eliminate the possibility that, on the average, we can find complex concepts fast. Efficient algorithms do exist for restricted concept classes, such as purely conjunctive concepts (for example, $A \land B \land C$), or the conjunction of clauses made up of disjunctions of no more than $k$ literals (for example, $(A / B \land C / D) \land (E / F)$, for $k = 2$). Another possibility for efficiently finding concepts is to abandon the demand that the algorithm learn a desired concept with some guarantee and instead accept heuristic or approximate algorithms.

To summarize, knowledge discovery in databases exhibits four main characteristics:

- High-Level Language—Discovered knowl-
edge is represented in a high-level language. It need not be directly used by humans, but its expression should be understandable by human users.

• Accuracy—Discoveries accurately portray the contents of the database. The extent to which this portrayal is imperfect is expressed by measures of certainty.

• Interesting Results—Discovered knowledge is interesting according to user-defined biases. In particular, being interesting implies that patterns are novel and potentially useful, and

The systems and techniques described in Knowledge Discovery in Databases generally strive to satisfy these characteristics. The approaches taken, however, are quite diverse. Most are based on machine learning methods that have been enhanced to better deal with issues particular to discovery in databases. Next, we briefly define database concepts and terminology and relate them to terms common to machine learning.

Databases and Machine Learning

In database management, a database is a logically integrated collection of data maintained in one or more files and organized to facilitate the efficient storage, modification, and retrieval of related information. In a relational database, for example, data are organized into files or tables of fixed-length records. Each record is an ordered list of values, one value for each field. Information about each field’s name and potential values is maintained in a separate file called a data dictionary. A database management system is a collection of procedures for retrieving, storing, and manipulating data within databases.

In machine learning, the term database typically refers to a collection of instances or examples maintained in a single file. Instances are usually fixed-length feature vectors. Information is sometimes also provided about the feature names and value ranges, as in a data dictionary. A learning algorithm takes the data set and its accompanying information as input and returns a statement (for example, a concept) representing the results of the learning as output.

Table 1 informally compares the terminology in database management with that of machine learning. With the appropriate translation of terms, it seems that machine learning could readily be applied to databases: Rather than learning on a set of instances, learning is done on a file of records from a database. Knowledge discovery in databases, however, raises additional concerns that extend beyond those typically encountered in machine learning. In the real world, databases are often dynamic, incomplete, noisy, and much larger than typical machine learning data sets (table 2). These factors render most learning algorithms ineffective in the general case. Not surprisingly, much of the work on discovery in databases focuses on overcoming these complications.
Related Approaches

Although machine learning is the foundation for much of the work in this area, knowledge discovery in databases deals with issues relevant to several other fields, including database management, expert systems, statistical analysis, and scientific discovery.

**Database Management:** A database management system provides procedures for storing, accessing, and modifying the data. Typical operations include retrieval, update, or deletion of all tuples satisfying a specific condition, and maintaining user-specified integrity constraints. The ability to extract tuples satisfying a common condition is like discovery in its ability to produce interesting and useful statements (for example, “Bob and Dave sold fewer widgets this year than last”). These techniques, however, cannot by themselves determine what computations are worth trying, nor do they evaluate the quality of the derived patterns. Interesting discoveries uncovered by these data-manipulation tools result from the guidance of the user. However, the new generation of deductive and object-oriented database systems (Kim, Nicolas, and Nishio 1990) will provide improved capabilities for intelligent data analysis and discovery.

**Expert Systems:** Expert systems attempt to capture knowledge pertinent to a specific problem. Techniques exist for helping to extract knowledge from experts. One such method is the induction of rules from expert-generated examples of problem solutions. This method differs from discovery in databases in that the expert examples are usually of much higher quality than the data in databases, and they usually cover only the important cases (see also Gaines3, for a comparison between knowledge acquisition from an expert and induction from data). Furthermore, experts are available to confirm the validity and usefulness of the discovered patterns. As with database management tools, the autonomy of discovery is lacking in these methods.

**Statistics:** Although statistics provide a solid theoretical foundation for the problem of data analysis, a purely statistical approach is not enough. First, standard statistical methods are ill suited for the nominal and structured data types found in many databases (figure 2). Second, statistics are totally data driven, precluding the use of available domain knowledge, an important issue that we discuss later. Third, the results of statistical analysis can be overwhelming and difficult to interpret. Finally, statistical methods require the guidance of the user to specify where and how to analyze the data. However, some recent statistics-based techniques such as projection pursuit (Huber 1985) and discovery of causal structure from data (Glymour et al. 1987; Geiger, Paz, and Pearl 1990) address some of these problems and are much closer to intelligent data analysis. We expect that methods using domain knowledge will be developed by the statistical community. We also believe that statistics should have a vital role in all discovery systems dealing with large amounts of data.

**Scientific Discovery:** Discovery in databases is significantly different from scientific discovery (see also Zytkow and Baker3) in that the former is less purposeful and less controlled. Scientific data come from experiments designed to eliminate the effects of all but a few parameters and to emphasize the variation of one or a few target parameters to be explained. However, typical business databases record a plethora of information about their subjects to meet a number of organizational goals. This richness (or confusion) both captures and hides from view underlying relationships in the data. Moreover, scientists can reformulate and rerun their experiments should they find that the initial design was inadequate. Database managers rarely have the luxury of redesigning their data fields and recollecting the data.

**A Framework for Knowledge Discovery**

We have referred to discovery systems several times without specifying what a discovery system is. Although discovery systems vary considerably in their design, it is possible to
describe a prototypical discovery system. Figure 1 depicts the basic components of our prototypical system for knowledge discovery in databases. At the core of the system is the discovery method, which computes and evaluates patterns on their way to becoming knowledge. The input to the discovery method include raw data from the database, information from the data dictionary, additional domain knowledge, and a set of user-defined biases that provide high-level focus. The output is discovered knowledge that can be directed to the user or back into the system as new domain knowledge. Because this model represents a prototypical system, a discovery system need not include all these aspects. The feedback of discovered knowledge into the store of domain knowledge, for example, is present in few existing systems (see Future Directions).

In the remainder of this article, we explore each aspect of this framework in detail. Specifically, we consider (1) the peculiarities of databases, (2) the use of domain knowledge, (3) the role of the user in the discovery process, (4) methods of knowledge discovery, and (5) the form and uses of discovered knowledge.

**Database Issues**

The fundamental input to a discovery system is the raw data present in a database. We previously mentioned that databases pose unique problems to discovery not typically confronted in machine learning. In particular, these problems arise from the fact that real-world databases are dynamic, incomplete, noisy, and large. Other concerns include whether the database contains adequate information for interesting discovery and how to deal with the overabundance of irrelevant information.

**Dynamic Data:** A fundamental characteristic of most databases is that their contents are ever changing. Data can be time sensitive, and discovery is affected by the timeliness of data observations. Some data values, such as a patient’s social security number, are constant over time; some vary more or less gradually over time (for example, weight and height); and some are so situation dependent that only a recently observed value will suffice (for example, pulse rate).

**Irrelevant Fields:** Another key characteristic is the relevance of data, that is, whether an item of data is relevant to the current focus of discovery. When a patient database is being explored for interesting patterns of symptoms and diagnoses, nonmedical data, such as patient name or zip code, are irrelevant, and errors there are unimportant. On the other hand, pulse rate, a simple and typically recorded medical observation, is relevant, and errors here can affect what is discovered. If, however, we are looking for a geographic concentration of a particular disease, then a correct zip code becomes crucial. If the zip code is thought to be faulty, it can sometimes be inferred from related information, such as the patient’s address.

An aspect somewhat related to relevance is the applicability of an attribute to a subset of the database; for example, a patient’s pregnant field is not applicable to men (the class of patients with sex equal to male), but it is essential to know for female patients of childbearing age.

**Missing Values:** The presence or absence of values for relevant data attributes can affect discovery. Whether a patient was comatose at the time of diagnosis can be so important that it does not allow the substitution of a default value; less important missing data can be defaulted. In an interactive system, the absence of an important datum can spawn a request for its value or a test to determine it. Alternatively, the absence of data can be dealt with as if it were a condition in itself, and the missing attribute can be assigned a neutral value, such as unknown. For example, the absence of some patient measurements might be found to imply that the patient was formerly in excellent health.

**Noise and Uncertainty:** For relevant attributes, the severity of error can depend on the data type of the allowed values. Values of different attributes can be real numbers (charge), integer numbers (age), or strings (name) or can belong to a set of nominal values (patient type). Nominal values can be ordered partially or completely and can also...
fields, or more complex conditions such as a department must always have exactly one manager. In a sense, the data dictionary defines the syntax of database use.

The database contains the raw data to be processed by the discovery system. In practice, the discovery system must also use the additional information about the form of data and constraints on it. Some of this information can be stored in the data dictionary, but other information might exist in manuals or experts’ heads. For example, a discovery system for a hospital database needs to know which diagnosis codes (DX) are grouped into which diagnostic-related groups (DRG), which, in turn, are grouped into major diagnostic categories (MDC) (figure 2). Then, if a patient’s DX does not match his or her DRG, an unusual side effect or an error in record keeping is indicated.

Because discovery is computationally expensive, additional knowledge regarding the form and content of data, the domain(s) described by the database, the context of a particular discovery episode, and the purposes being served by discovery are often used to guide and constrain the search for interesting knowledge. We refer to this form of information as domain knowledge or background knowledge. Domain knowledge assists discovery by focusing search. However, its use is controversial because by telling a system what to look for and where to look for it, domain knowledge restricts search and can deliberately rule out valuable discovery. An example discussed at the IJCAI-89 Knowledge Discovery Workshop illustrates the trade-off between quickly finding conventional solutions and discarding unusual ones. In logistics planning, the search space is so large that it is impossible to find solutions without using constraints such as “trucks don’t drive over water.” This constraint, however, eliminates potentially interesting solutions, such as those in which

Databases and Knowledge

Ignorance is the curse of God, knowledge the wing wherewith we fly to heaven.

—William Shakespeare

A database is a logically integrated collection of files. Associated with a database is a data dictionary, which defines field names, the allowable data types for field values, various constraints on field values, and other related information. For example, the field age is a positive integer and the field date-of-birth has the form MMDDYY. Types of constraints include ranges of possible values for numeric fields, lists of possible values for nominal
are up 20 percent over last year’s sales).

We can also categorize the form of a discovery by its descriptive capacity. A quantitative discovery relates numeric field values using mathematical equations. A qualitative discovery finds a logical relationship among fields. We distinguish these two forms because different discovery techniques are often used in each case. For example, linear quantitative relationships are conveniently found using linear regression methods that are inappropriate for qualitative discoveries.

Qualitative and quantitative discoveries are often expressed as simple rules, such as $X > Y$, or $A$ implies $B$. Discoveries, however, can take on more complex forms. Putting several simple implications together forms a causal chain or network. The discovery of relationships among simpler rules can lead to semantic models or domain theories. Models and theories of this sort imply complex relationships that can require applying the discovery process to previous, simpler discoveries. We might refer to this discovery form as an interdiscovery discovery (see Future Directions).

Representation
Discoveries must be represented in a form appropriate for the intended user. For human end users, appropriate representations include natural language, formal logics, and visual depictions of information. Discoveries are sometimes intended for other computer programs, such as expert system shells; in this case, appropriate representations include programming languages and declarative formalisms. A third case arises when the intended user of the discovered knowledge is the discovery system itself. In these situations, knowledge and discovered knowledge must share a common representation.

Natural language is often desirable from a human perspective, but it is not convenient for manipulation by discovery algorithms. Logical representations are more natural for computation and, if necessary, can be translated into a natural language form. Common
logic representations include formalisms such as production rules (for example, if \(X\), then \(Y\)), relational patterns \((X > Y)\), decision trees (equivalent to ordered lists of rules), and semantic or causal networks. These representational forms offer different advantages and limitations. An appropriate choice for a discovery system depends on the expected knowledge complexity and the need for human comprehension.

For humans, some information is best presented visually (Tufte 1990). The relationships among the branches of a decision tree, for example, are more evident in a graphic presentation than as a logical representation of nested conditional statements. The same is usually true for semantic and causal networks in which the global structure of the network relationships is more clearly depicted in a diagram. Information about the shape and density of clusters of records is another type of knowledge that is best presented visually. In this case, two- or three-dimensional plots can convey certain information more concisely and clearly than any logical representation.

Uncertainty

Patterns in data are often probabilistic rather than certain. This situation can result from missing or erroneous data, or it can reflect the inherent indeterminism of the underlying real-world causes. Capturing this sort of probabilistic information requires a method for representing uncertainty. One common technique is to augment logical representations with probabilistic weights that indicate probabilities of success, belief measures, or standard deviations. Alternatively, linguistic uncertainty measures, such as fuzzy sets, are sometimes used (Yager3). In visual presentations, probabilistic information can readily be conveyed by size, density, and shading.

The easiest way to deal with error and uncertainty is not to have any. For example, the occurrence of noisy, missing, and inapplicable data can be minimized by rigidly applying standardized protocols in data entry. Another approach is to assume that the data are absolutely correct and terminate any calculation that encounters error (see Ziarko3). Presuming that erroneous data cannot lead to a valid result, the remaining discoveries are regarded as highly reliable. Of course, this presumption eliminates the possibility of discovering nearly certain or probable knowledge.

Uncertainty cannot be ignored when the patterns of interest are inherently probabilistic; for example, “there’s a 50 percent chance of rain tomorrow.” Fortunately, databases are typically large enough for statistical analysis to determine these probabilities. In some situations, data values can be modeled as representing true information corrupted by random noise. The uncertainty in discovered knowledge can then be represented in terms of a derived probability distribution. For example, for a discovered rule, a product distribution is derived from the conjunctions making up its left-hand side and the correlation to the success of the right-hand side. More simply, a discovered rule can be matched against all entries in the database to accrue an overall success rate. The same approach applies to more complex structures, such as decision trees or classification hierarchies: Match each entry to the ordered nodes, and count the successes and failures.

When databases are very large, with records in the millions, complete analysis of all the data is infeasible. Discovery algorithms must then rely on some form of sampling, whereby only a portion of the data is considered. The resulting discoveries in these cases are necessarily uncertain. Statistical techniques, however, can measure the degree of uncertainty (see Piatetsky-Shapiro for one approach toward estimating the accuracy of rules discovered from a sample3). They can also be used to determine how much additional sampling would be required to achieve a desired level of confidence in the results.

Discovery Algorithms

*Discovery algorithms* are procedures designed to extract knowledge from data. This activity involves two processes: identifying interesting patterns and describing them in a concise and meaningful manner. The identification process categorizes or clusters records into subclasses that reflect patterns inherent in the data. The descriptive process, in turn, summarizes relevant qualities of the identified classes. In machine learning, these two processes are sometimes referred to as unsupervised and supervised learning, respectively. In discovery systems, user supervision can occur in either process or, in the ideal case, can be completely absent.

Pattern Identification

One way to look at a pattern is as a collection or class of records sharing something in common: customers with incomes over $25,000, patients between 20 and 30 years old, or questionable insurance claims. Discovering pattern classes is a problem of pattern identification or clustering. There are two basic approaches to this problem: traditional
numeric methods and conceptual clustering.

Traditional methods of clustering come from cluster analysis and mathematical taxonomy (Dunn and Everitt 1982). These algorithms produce classes that maximize similarity within classes but minimize similarity between classes. Various measures of similarity have been proposed, most based on Euclidean measures of distance between numeric attributes. Consequently, these algorithms only work well on numeric data. An additional drawback is their inability to use background information, such as knowledge about likely cluster shapes.

Conceptual clustering attempts to overcome these problems. These methods work with nominal and structured data and determine clusters not only by attribute similarity but also by conceptual cohesiveness, as defined by background information. Recent examples of this approach include AUTO CLASS (Cheeseman et al. 1988), the Bayesian Categorizer (Anderson and Matessa 1990), CLUSTER, and COBWEB (Fisher 1987).

Although useful under the right conditions, these methods do not always equal the human ability to identify useful clusters, especially when dimensionality is low and visualization is possible. This situation has prompted the development of interactive clustering algorithms that combine the computer's computational powers with the human user's knowledge and visual skills.

Concept Description

Once identified, useful pattern classes usually need to be described rather than simply enumerated. In machine learning, this process is known as supervised concept learning from examples: Given a set of objects labeled by class, derive an intensional description of the classes. Empirical learning algorithms, the most common approach to this problem, work by identifying commonalities or differences among class members. Well-known examples of this approach include decision tree inducers (Quinlan 1986), neural networks (Rumelhart and McClelland 1986), and genetic algorithms (Holland et al. 1986).

The main drawback to empirical methods is their inability to use available domain knowledge. This failing can result in descriptions that encode obvious or trivial relationships among class members. For example, a description of the class of pregnant patients that includes the term sex = female would be empirically accurate but would not provide any new information to a hospital administrator. Some learning approaches, such as explanation-based learning (Mitchell, Keller, and Kedar-Cabelli 1986), require a set of domain knowledge (called a domain theory) for use in explaining why an object falls into a particular class. Other approaches combine empirical and knowledge-based methods. Discovery in large, complex databases clearly requires both empirical methods to detect the statistical regularity of patterns and knowledge-based approaches to incorporate available domain knowledge.

Discovery Tasks

Discovery is performed for various reasons. The appropriateness of a specific discovery algorithm depends on the discovery task. One task we've already mentioned is class identification or clustering. For the process of concept description, we can identify at least three additional tasks:

• Summarization: Summarize class records by describing their common or characteristic features. Example: A summary of sales representatives with increased earnings last quarter might include that they are all from the Midwest and drive blue cars.
• Discrimination: Describe qualities sufficient to discriminate records of one class from another. Example: To determine whether a salesperson is from the Midwest, it might be sufficient to look at the color of his or her car: If the color is blue, the salesperson is from the Midwest; otherwise the salesperson is from the East or West Coast.
• Comparison: Describe the class in a way that facilitates comparison and analysis with other records. Example: A prototypical Midwest salesperson might own a blue car, have increased sales, and average 100 phone calls a week. This description might serve as the basis against which individual salespeople are judged.

Because these different tasks require different forms and amounts of information, they often influence discovery algorithm selection or design. For example, a decision tree algorithm produces a description intended for discriminating between class instances that might exclude characteristic class qualities.

Complexity

Discovery algorithms for large databases must deal with the issue of computational complexity. Algorithms with computational requirements that grow faster than a small polynomial in the number of records and fields are too inefficient for large databases. Empirical methods are often overwhelmed by large quantities of data and potential patterns. The incorporation of domain knowledge can improve efficiency by narrowing the
focus of the discovery process but at the risk of precluding unexpected but useful discovery. Data sampling is another way of attacking the problem of scale; it trades a degree of certainty for greater efficiency by limiting discovery to a subset of the database (see previous section on uncertainty).

Application Issues
This section starts by listing areas where discovery in databases has been applied, then discusses the key features that characterize a suitable application in a corporate environment, and ends with a cautionary note regarding the ethics of uncovering hidden knowledge in data about people.

Applications of Discovery in Databases
A decade ago, there were only a few examples of discovery in real data. The notable ones include discovery of mass spectrometry rules by METADENDRAL (Buchanan and Mitchell 1978), new diagnostic rules for soybean disease (Michalski and Chilausky 1980), and drug side effects in a rheumatism patient database (Blum 1982).

Since this time, the discovery approach has been tried in many more domains, including those given in the following list. This list is by no means exhaustive and is meant to give representative examples for the kinds of applications where discovery in databases is possible. The largest databases used for discovery had several millions of records, and larger ones are being considered.
- Medicine: biomedicine, drug side effects, hospital cost containment, genetic sequence analysis, and prediction
- Finance: credit approval, bankruptcy prediction, stock market prediction, securities fraud detection, detection of unauthorized access to credit data, mutual fund selection
- Agriculture: soybean and tomato disease classification
- Social: demographic data, voting trends, election results
- Marketing and Sales: identification of socioeconomic subgroups showing unusual behavior, retail shopping patterns, product analysis, frequent flying patterns, sales prediction
- Insurance: detection of fraudulent and excessive claims, claims “unbundling.” Of course, all insurance data analysis can be considered a form of knowledge discovery in databases
- Engineering: automotive diagnostic expert systems, Hubble space telescope, computer-aided design (CAD) databases, job estimates
- Physics and Chemistry: electrochemistry, superconductivity research
- Military: intelligence analysis, data fusion, and . . . (the rest is classified)
- Law Enforcement: tax and welfare fraud, fingerprint matching, recovery of stolen cars
- Space Science: astronomy, search for extraterrestrial intelligence, space data analysis (this will become more important as huge amounts of data are gathered in future space missions)
- Publishing: custom editions of journals.

Selecting an Application in a Corporate Environment
As with any emerging technology, it is important to carefully select the initial applications for discovery in databases. We developed a list of criteria for selecting an application in a corporate environment. The criteria will be different for a university or a government project, but many important considerations will be the same. The knowledge tree in figure 3 illustrates our criteria.

The fruits of knowledge growing on the tree of data are not easy to pick. To get there, we need to climb a multistep ladder. The first step is the business need for discovery. The discovered knowledge should have the potential for significant and measurable financial benefit. There should be many unknown patterns in data that cannot be found easily by conventional statistical methods. It is helpful if the problem is typical, but the need to solve unique problems with high payoff also exists (for example, location of human gene activators).
The second step is having sufficient and reliable data. Having at least 1,000 examples is desirable. The portion of the data that is incomplete or noisy should be relatively small. Most fields relevant to the discovery focus should be stored in the database. For example, it is hard to find likely potential customers for a mobile phone without information about a customer’s car.

The next step is having the organizational support for the project. There should be an enthusiastic and influential supporter in the organization and the commitment for (potentially) long-term research.

The final step is to have significant but incomplete domain knowledge. The best chance for discovery is with things we almost but not quite know already. It is desirable to have user-specified hierarchies of field-value codes and rules relating possible field values. Domain knowledge should be codified and computer readable.

After climbing these steps, we can discover some useful knowledge (possibly, including something controversial) and receive the desired business payoff. We might also reach the research value cloud. The research value is high for complex applications where existing methods are insufficient. Such applications are characterized by a variety of data types, including numeric, nominal, and structured fields; a very large database (millions of records); noisy, incomplete, and contradictory data; and complex domain knowledge. Research value is high for difficult problems and, thus, is frequently in conflict with the business need to have quick results.

**Will Discovery Open a Pandora’s Box?**

An important issue to consider in analyzing social or demographic databases is the appropriateness of discovery. A careless approach to discovery can open a Pandora’s box of unpleasant surprises. Some kinds of discovery are actually illegal: Federal and state privacy laws limit what can be discovered about individuals. The use of drug traffickers’ profiles by law enforcement agencies has been controversial, and the use of some parts of the profile, such as race, has been ruled illegal. Political, ethical, and moral considerations can affect other discoveries. A Federal Bureau of Investigation proposal to establish a nationwide database of criminal suspects was dropped after congressional objections about possible invasion of privacy. Advanced algorithms for discovery in databases might also become a threat to database security (see O’Leary). A pattern that involves racial or ethnic characteristics is likely to be controversial.

The plans to market the Uptown cigarette, a campaign that was directed at young, black males (devized, possibly, after market research identified this group as smoking more than average) was shelved after many protests (Wildavsky 1990). Another example is the Food and Drug Administration ban on blood donations by people from Haiti and Sub-Saharan Africa. The discovered pattern of the high incidence of AIDS in these groups was protested as being racially motivated because there was also a high incidence of AIDS in another geographically defined group, that is, men from New York and San Francisco, whose members were not forbidden to donate blood. However, reports on this controversy did not make clear what the strength or coverage of these patterns was and what additional factors were considered. In such cases, it is desirable to give more detailed information, such as “Based on a sample of size 5, people in group Z have 33 to 41 percent likelihood of developing the disease X. The nationwide risk of developing X is 10 to 12 percent.” The public then has a clearer notion of the nature of discovered assertions and is better able to make an informed decision about them, even if they still remain controversial.

**Future Directions**

Although some aspects of discovery in databases, such as finding simple formulas to fit scientific data or inducing decision trees for classification, are relatively well understood, many more aspects are in need of research. This research will not only be driven by academic considerations but also by the practical need to analyze more data that are more complex than ever before, including object-oriented, CAD-CAM, textual, and multimedia databases. Data complexity will make it necessary to use more domain knowledge. Much larger databases will require more efficient algorithms. Dealing with a fast-changing environment will demand much more incremental methods. Complex problems such as network control might require the integration of multiple approaches to discovery. The results should be presented to users in more understandable ways, using interactive approaches. Finally, discovery in social, business, and demographic databases requires caution about findings that may be illegal or unethical. The following paragraphs examine these directions in detail.

Domain knowledge can be used in all
aspects of automated discovery, from data representation to the selection of interesting features to the making of discovered results more understandable. Using domain knowledge constraints to reduce search, however, is controversial, as illustrated by the “trucks don’t drive over water” example mentioned earlier. The challenge is to use domain knowledge in such a way that we don’t block the discovery of unexpected solutions. The use of domain knowledge taken to the extreme will produce a specialized learning algorithm that will outperform any general method in its domain but will not be useful outside it. A desirable compromise is to develop a framework for augmenting the general method with the specific domain knowledge. Some recent attempts are described in Quinlan (1990).

Efficient algorithms will be crucial. Exponential and even high-order polynomial algorithms will not scale up for dealing with large volumes of data. Although the efficient discovery of arbitrary rules is not possible in general (assuming P ≠ NP), this problem can be sidestepped by using restricted rule types, heuristic and approximate algorithms, and careful use of sampling. Discovery algorithms should also use the latest advances in hardware and software. Parallel computers, large memories, and object-oriented and deductive databases not only can speed up existing methods but also present opportunities for new, faster algorithms.

Incremental methods are needed to efficiently keep pace with changes in data. More importantly, incremental discovery systems that can reuse their discoveries can bootstrap themselves and make more complex discoveries possible.

Interactive systems will provide, perhaps, the best opportunity for discovery in the near term. In such systems, a knowledge analyst is included in the discovery loop. This approach combines the best features of human and machine: Use human judgment but rely on the machine to do search and to crunch numbers. The interactive approach requires the discovered knowledge to be presented in a human-oriented form, whether as written reports (Schmitz, Armstrong, and Little 1990) or visual and sound patterns (Smith, Beren, and Grinstein 1990). Such novel output presentations might allow the use of the phenomenal perceptual capabilities of humans. Tools need to be built to support effective interaction between the user and the discovery system. Also, algorithms need to be reexamined from the viewpoint of human-oriented presentation. A neural network, for example, might have to generate explanations from its weights (Gallant 1988).

Integration on many levels will be required for future systems. Accessing existing databases and data dictionaries, these systems will combine different types of learning and discovery. The results of discovery will not stand alone but feed back for more discoveries or feed forward to other systems. Recent examples of integrated learning systems are Silver et al. (1990) and Part 6, Integrated and Multiparadigm Systems in Knowledge Discovery in Databases. The incremental, knowledge-based, and interactive discovery methods may transform the static databases of today into evolving information systems of tomorrow.

Notes
1. One of the earliest discovery processes was encountered by Jonathan Swift’s Gulliver in his visit to the Academy of Labado. The “Project for improving speculative knowledge by practical and mechanical operations” was generating sequences of words by random permutations and “where they found three or four Words that might make Part of a Sentence, they dictated them to . . . Scribes.” This process, although promising to produce many interesting sentences in the (very) long run, is rather inefficient and was recently proved to be NP-hard.
2. We are assuming a rather narrow view of machine learning—that is, supervised and unsupervised inductive learning from examples. See Carbonell, Michalski, and Mitchell (1983) for a broader and more detailed view.

References


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